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## NUS Real Estate 'Nurturing Young Leaders' Lecture Series 2018

### The Impact of Technology on the Real Estate Industry

*This Lecture looks at the role of technology in the real estate industry and its impact on (i) consumers, and (ii) real estate professionals. In relation to this, the case study of a U.S. real estate business entity, Compass, as a disruptor, would also be examined.*

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Date: 21<sup>st</sup> August 2018 (Tuesday)  
Time: 8.30am – 10.00am  
Venue: National University of Singapore, School of Design & Environment,  
4 Architecture Drive, S(117566), Lecture Room LR427

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#### Speaker

#### Mr. Frederico Gouveia

Compass

(based in New York, U.S.)

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A native of Brazil, Frederico has a diverse sales background, working with both international clientele and Manhattan locals looking for their next home. Frederico has sold several multi-million dollar properties to primarily foreign buyers, making a name for himself in the international real estate community.

He enjoys working collectively with people to bring about great results. "I get special joy from matching people with their new place to call home, and learning about their unique life stories," he says. A longtime resident of Miami, Frederico was raised by hardworking and entrepreneurial parents who were self-made in their success.

Prior to real estate, Frederico spent much of his career in the music world, first managing a symphony orchestra in New York, which brought him here in 2007. Frederico is fluent in English, Spanish and Portuguese, and proficient in French and German. He has lived in various Manhattan neighborhoods and currently enjoys the vibrancy of Midtown West. His passion outside of work lies in his music. Frederico is a talented violinist and conductor who often gives his time doing fundraisers with friends or playing in local venues.

*Note: The National University of Singapore (NUS) has appointed authorised personnel (who will be carrying identification issued by NUS) to take photographs and videos for and on behalf of NUS and its supporting organization(s) during the NUS Real Estate 'Nurturing Young Leaders' Lecture Series 2018 (the "Event"). NUS may use photographs and videos taken by such authorised personnel for NUS' and its supporting organizations' marketing/publicity purposes in print, electronic and social media. NUS shall not be responsible for photographs and/or videos taken by unauthorised persons during the Event.*



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